

# EVENING CLASSES

Real Estate School of New England  
3860 Main Street  
Bridgeport, CT 06606  
203 279-4287

WE  
ACCEPT  
VISA  
MASTERCARD  
DISCOVER  
AMEX

## PRINCIPLES AND PRACTICES OF REAL ESTATE 60 HOUR LICENSE COURSE EVENINGS 6:00 PM – 10:00 PM

### READING ASSIGNMENTS To be read before these classes

|                          |  |  | HOURS   |
|--------------------------|--|--|---------|
| Session 1<br>MON 9/15    | Text: C. 1, 2, 3                           | <b>MAKE UP CLASSES</b><br>CALL TO CONFIRM –<br>SCHEDULE SUBJECT<br>TO CHANGE | 4 HOURS |
| Session 2<br>TUES 9/16   | Text: C. 4, 5                              |  | 4 HOURS |
| Session 3<br>THUR 9/18   | Text: C. 6, 7, 8                           |  | 4 HOURS |
| Session 4<br>MON 9/22    | CT Supplement C. 1, 2                      |  | 4 HOURS |
| Session 5<br>TUES 9/23   | Text: C. 9<br>CT Supplement C. 3, 4, 5     |  | 4 HOURS |
| Session 6<br>THUR 9/25   | Text: C. 10, 11<br>CT Supplement C. 6, 7   |  | 4 HOURS |
| Session 7<br>THUR 10/2   | Text: C. 12, 13<br>CT Supplement C. 8, 9   |  | 4 HOURS |
| Session 8<br>MON 10/6    | Text: C. 14, 15<br>CT Supplement C. 11     |  | 4 HOURS |
| Session 9<br>TUES 10/7   | Mid Tern<br>& Review                       |  | 4 HOURS |
| Session 10<br>MON 10/13  | Text: C. 16, 17<br>CT Supplement C. 12     |  | 4 HOURS |
| Session 11<br>TUES 10/14 | Text: C. 18<br>CT Supplement C. 13         |  | 4 HOURS |
| Session 12<br>THUR 10/16 | Text: C. 19<br>CT Supplement C. 14         |  | 4 HOURS |
| Session 13<br>MON 10/20  | Text: C. 20<br>CT Supplement C. 15, 10     |  | 4 HOURS |
| Session 14<br>TUE 10/21  | Text: C. 21, 22<br>CT Supplement C. 16, 17 |  | 4 HOURS |
| Session 15<br>THUR 10/23 | Math Review<br>Final Exam                  |  | 4 HOURS |

Required texts: Modern Real Estate Practice (17th Ed.) Dearborn Publishing, Inc., CT Supplement for Modern Real Estate Practices (10th Ed.)  
“This course meets the minimum requirement as set forth by the Department of Consumer Protection and Real Estate Commission.”

|                             |       |             |                            |                                 |
|-----------------------------|-------|-------------|----------------------------|---------------------------------|
| ATTEND CAREER SEM. DISCOUNT | \$475 | (SAVE \$20) | (\$420 COURSE, \$55 BOOKS) | MUST REGISTER AT CAREER SEMINAR |
| REGULAR REGISTRATION        | \$495 |             | (\$440 COURSE, \$55 BOOKS) | OPEN REGISTRATION               |

**MAKE UP & REPEAT POLICY:** Students can make up classes missed (no additional cost) and repeat classes (students will be charged \$350 to repeat all sessions (normal tuition is \$440) or \$30 per class during any morning or evening session. Students MUST call Olga Kaminskiy at 279-4287 at least 24 hours in advance to ensure seating availability.

**REFUND POLICY:** Tuition refunds cannot be issued unless the school has been notified at least 24 hours prior to course start date.

ALWAYS BRING BOOKS & CALCULATOR TO CLASS. USE YELLOW HIGHLIGHTER AND RED PEN TO MARK KEY WORDS IN YOUR BOOKS. \*\*ALWAYS EXPECT A TEST ON THE READING MATERIAL.\*\*